



*Official Publication of  
The Business Exchange Club of San Diego – Central*

## *The Business Exchanger*

**The Meeting of Tuesday, June 13, 2006**

### Next Meeting

**July 11, 2006**

**6:30 Tuesday**

**The Courtyard by Marriott  
8651 Spectrum Center Blvd., San Diego**

### **GUESTS AND SPEAKERS AT THIS MEETING**

Jana Dexheimer, a Claims Representative for Liberty Mutual Insurance Company, was our speaker for the evening.

### **UPCOMING CLUB EVENTS**

The California, Nevada/Hawaii District Convention will be held in Indio, CA on June 23<sup>rd</sup> to 25<sup>th</sup>.

### **Meeting Notes:**

The meeting was called to order at 6:55 pm. Brahma, Russ, Bob, Owen, Gayle and Jana Dexheimer were in attendance.

Bob gave the invocation and Russ led the Pledge of Allegiance to the Flag. Russ also recited a very appropriate poem for Flag Day.

Owen announced that his Pampered Chef fund raiser netted \$60.00 for the club. Owen has decided that he will run a continuous fund raiser on an ongoing basis.

Owen is now selling raffle tickets for the Chagall painting that was left over from the art show. He hopes to raise a considerable amount from it.

We have 15 entertainment books arriving. It was suggested that we have Ellen be the entertainment book chairperson.

Brahna stated that the July 11<sup>th</sup> meeting will also be the installation of officers, and it will be held on the patio with dinner.

The next board meeting will be July 8 at 8:00 am at Tom Derr's office.

Our speaker, Jana Dexheimer, gave us a wonderful overview of some aspects of the insurance industry. She started with Wawanesa Insurance, then went to AAA insurance and now is with Liberty Mutual. Liberty is

experienced in reconstruction for fire and floods and also works as an advocate for seniors to educate them to be aware of fraudulent contractors. She was very entertaining and informative.

Owen won the drawing for the evening.

### Good News Bad News:

Russ announced that he has a new great grandchild named Colin.

Brahna stated the wedding is this weekend, and all her preparation will come to an end.

Owen said that the growth on his son's back was benign and that his Pampered Chef business is doing very well.

Bob stated that his youngest son went to Florida for an extended vacation, and when he got back he had word that he now has to go to India to teach a computer class. Also, his granddaughter bought a beautiful 2004 Volvo with the money he sent to her for a down payment.

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Russ McCreery

**June**

23-25 District Convention – Indio  
27-- Dinner Meeting

**July**

4-- Independence Day  
8--Board Meeting – 8am  
11--Installation/Dinner Meeting  
26-29 National Convention  
Orlando, Florida

**August**

TBD— Board Meeting  
8—Dinner Meeting  
22—Dinner Meeting



Remember our Motto is:  
**“Unity for Service”**

This is a networking Club. Remember, in order to network you must be here to do so.

## Report on the District Convention held at Fantasy Springs Casino in Indio, CA on June 23 through June 25, 2006

Owen Fabert, Bob Coates, and Gayle Dwyer attended. There were approximately 150 members from California, Nevada, and Hawaii attending. Our national representative, Barbara Harmony, from Ohio was also there.

The San Diego delegation attended the training seminar for Member Retention / Recruitment, presented by our Past District President, Rick Gordon from Fontana. President, Mike Spitzer spoke on New Club Building, and Janell Darby spoke on the subject of Youth Projects.

Owen was present at the Leadership Excellence seminar, which he said was one of the best he has ever attended. Owen was very successful in selling raffle tickets for the Chagall painting. He will have a report of how much he made at the June 27 meeting. Bob was very helpful and sold 16 tickets on his own. When asked how he sold so many tickets, Bob said that he used the *Strong Arm Method*. When asked what the *Strong Armed Method* meant, Bob said, "I just walked up to someone and demanded that they pay me \$20, and when they asked 'Why', I stuck a ticket in their hand". It was so successful that Owen began to do it as well. As a result, this is one of our most successful fund raisers. "Kudos to Bob and Owen".

The Installation Banquet was held on Saturday evening and was a very enjoyable evening with excellent food. After the banquet there was a hospitality suite hosted by President Michael Spitzer, and a Slot Tournament in the Main Casino.

Sunday the A.C.E. Awards were presented at the breakfast meeting. There was also a very touching presentation on "Project Cuddle", which is an extremely worthwhile project of education to encourage young girls not to abandon their babies.

Everyone attended the Search for Talent, which was an outstanding performance by young people from across the State. The Mistress of Ceremonies was Roberta Linn, who was the original Champagne Lady on the Lawrence Welk show. She was very gracious and made the event very enjoyable.

If there was ever any doubt among members as to whether we should bother supporting the "Search for Talent", the performances that we watched should dispel those thoughts. These young people were amazing to watch. They were all extremely talented and you could tell the amount of work and love that went into all their performances. Everyone attending was both amazed and proud that we could be a part of their futures.

The contestants were as follows:

**Primary Division (Ages 6 – 9)**

Avoree Bell	Dance	Riverside Exchange Club
Tammy Wu	Piano	Irvine Exchange Club
Matthew Scott	Piano	No. County San Luis Obispo Exchange
Joseph Gomez	Piano	Long Beach Exchange Club
Taylor Camarillo	Vocal	Bakersfield Exchange Club

The winner in this division was Tammy Wu from Irvine.

**The Junior Division (Ages 10 - 14)**

Shane Maurer	Flute	Ridgecrest Exchange Club
Arianna Afsar	Vocal	Business Exchange Club of San Diego
Aram Garibyan	Violin	Pasadena Exchange Club
Weston Mizumoto	Piano	Irvine Exchange Club
Kaya Mendelsohn	Vocal	Scotts Valley Exchange Club

The winner in this division was Aram Garibyan from Pasadena.

**The Senior Division (Ages 15 - 19)**

Natalie Ballenger	Vocal	Scotts Valley Exchange Club
Kyle Safiee	Piano	Millennium Exchange Club
Katy Tang	Vocal	Riverside Exchange Club
Melissa Lucas	Vocal	Bakersfield Exchange Club
Matt Conner	Piano	Pasadena Exchange Club

The winner in this division was Katy Tang from Riverside.